

## MEDIA RELEASE

### **Enhanced financing scheme to support Singapore companies to capture opportunities in the green economy**

MR No.: 073/21

Singapore, Sunday, 3 October 2021

1. As part of the Enterprise Sustainability Programme (ESP) launched on 1 October 2021, Enterprise Singapore is introducing the **Enterprise Financing Scheme-Green (EFS-Green)**. The Scheme, which is an enhancement of the existing Enterprise Financing Scheme, will provide financing support for Singapore businesses to develop enabling technologies and solutions to reduce waste, resource use and greenhouse gas emissions, so as to seize the growing opportunities in the green economy.
2. Effective from 1 October 2021 to 31 March 2024, EFS-Green provides for risk-sharing of 70% to support lending by partner financial institutions to Project Developers, System Integrators and Technology & Solution Enablers in clean energy, circular economy, green infrastructure and clean transportation sectors. The scheme covers a range of financing needs, including developmental capital, fixed assets, trade, project, venture debt and mergers & acquisition. (See Annex 1 for details)
3. Mr Png Cheong Boon, Chief Executive Officer, Enterprise Singapore, said “Demand for green solutions is set to grow globally as countries and industries strive to set practices and targets to control the adverse impact that emissions have on global warming. EFS-Green is meant to enable green technology innovators in Singapore to have easier access to green financing, in order to create ever-evolving, ever-improving solutions. These enterprises are pushing new boundaries and bearing additional risks in enabling technologies for the transition towards a green economy. This in turn will help other enterprises adopt green solutions and capture opportunities globally.”
4. EFS-Green will be supported by partner financial institutions including DBS, HSBC, OCBC and UOB. These institutions have developed Green and Sustainability Financing

Frameworks for SMEs and enterprises approved by the Monetary Authority of Singapore's recognised consultants.

5. Ms Joyce Tee, Group Head of SME Banking at DBS said that Enterprise Singapore's introduction of the EFS-Green scheme is timely and would help convince more SMEs to embark on their green journeys.
6. Mr Linus Goh, Group Head of Global Commercial Banking of OCBC said, "Green is fast becoming an important driver of growth for SMEs as global buyers lead the shift towards green supply chains across industries and countries." This sentiment was shared by Ms Regina Lee, Head of Commercial Banking, HSBC Singapore, who said that the firms of the future will be those with the foresight to mitigate and adapt now in order to thrive.
7. Applauding the Singapore government's many years of partnerships with the banking community to assist local enterprises, Mr Eric Tham, Group Head of Commercial Banking of UOB said, "Enterprise Singapore's EFS-Green scheme exemplifies public-private partnerships that broaden enterprises' strategic horizons beyond Singapore and is aligned with our commitment to helping them grow responsibly."
8. More details on EFS-Green can be found at [www.enterprisesg.gov.sg/EFS-Green](http://www.enterprisesg.gov.sg/EFS-Green). Interested parties can engage the partner financial institutions for further discussions and submission of applications.

#### **Annex 1: Additional Details on EFS-Green**

#### **Annex 2: Quotes from partner financial institutions**

-End-

For media enquiries, please contact:

Ms Cheng Kiat Loon  
Deputy Director, Corporate Communications  
M : +65 9799 0904  
E : [cheng\\_kiat\\_loon@enterprisesg.gov.sg](mailto:cheng_kiat_loon@enterprisesg.gov.sg)

---

#### **About Enterprise Singapore**

Enterprise Singapore is the government agency championing enterprise development. We work with committed companies to build capabilities, innovate, and internationalise.

We also support the growth of Singapore as a hub for global trading and startups, and build trust in Singapore's products and services through quality and standards.

Visit [www.enterprisesg.gov.sg](http://www.enterprisesg.gov.sg) for more information.

**DETAILS OF EFS-GREEN****A) Qualifying Borrower Types**

<b>Qualifying Borrower Types</b>	<b>Definition under EFS-Green</b>
<b>Project Developers</b>	Local enterprises that develop, manufacture, build and operate capital-intensive green projects (which can be integrated projects across the value chain), incorporating proprietary engineering / technologies / solutions with a positive environmental impact.
<b>System Integrators</b>	Local enterprises that provide engineering design, procure equipment, install, and construct facilities for project owners.  This also includes local enterprises who develop the design, procure components, integrate solutions, and assemble the final system / product, for both consumer and business clients.  The enterprise should provide unique technological value-add, resulting in a positive environmental impact
<b>Technology &amp; Solution Enablers</b>	Local enterprises that develop and deploy technologies and solutions for other enterprises, which result in a positive environmental impact.

**B) Qualifying Green Sectors and Activities**

<b>Qualifying Sector</b>	<b>Qualifying Activities:</b>
<b>1) Clean Energy &amp; Decarbonisation</b>  <i>Energy obtained from renewable, zero-emissions sources and energy saved through measures in energy efficiency, to reduce carbon emissions through technologies, and decarbonisation technologies.</i>	<ul style="list-style-type: none"> <li>• Energy Efficiency Technologies</li> <li>• Smart Grids and related technologies</li> <li>• Technologies and Solutions for green energy storage</li> <li>• Renewable Technologies and Solutions (e.g., Solar, Wind, Geothermal, Hydropower, Hydrogen, Bioenergy)</li> <li>• Production of Electricity from Renewables</li> <li>• Low carbon and Decarbonisation Technologies to cover value chain of Carbon Capture Utilisation and Storage (CCUS) and related transportation</li> </ul>
<b>2) Circular Economy &amp; Resource Optimisation</b>  <i>Maximise the value of resources in the ecosystem through reusing, refurbishing, and recycling materials, products and</i>	<ul style="list-style-type: none"> <li>• Water / Wastewater recycling technologies</li> <li>• Technologies to improve water quality and/or water use efficiency including monitoring and treatment</li> <li>• Resource efficient packaging</li> <li>• Recycling, reutilisation, remanufacturing and refurbishing of materials and waste</li> <li>• Waste to Energy solutions / technologies</li> </ul>

<p><i>resources; Optimise resource usage and efficiency.</i></p>	
<p><b>3) Green Infrastructure</b></p> <p><i>Development of advanced materials and technological solutions for resource-efficient and green infrastructure.</i></p>	<ul style="list-style-type: none"> <li>• Advanced fabrication and material technologies related to green construction and prolonged life of buildings and infrastructure</li> <li>• Technologies and solutions related to reduction of construction waste management</li> <li>• Development of technologies and solutions related to reduction and optimisation of resource use by infrastructure</li> </ul>
<p><b>4) Clean Transportation (Land, Sea and Air)</b></p> <p><i>Transportations to reduce carbon emissions and enhance air/water/land quality.</i></p>	<ul style="list-style-type: none"> <li>• Green Maritime transport technologies and solutions, e.g. using LNG, Solar, Hydrogen, Electric or Hybrid engines; green fuel bunkering, maritime decarbonisation, development of biofuel blends;</li> <li>• Green Aviation technologies, e.g. green aviation fuel, green and sustainable aviation designs, green MRO solutions and technologies;</li> <li>• Electric Vehicles technologies and solutions, e.g. charging infrastructure, charging technology, grid integration solutions, critical EV components manufacturing, such as EV batteries</li> </ul>

**QUOTES FROM PARTNER FINANCIAL INSTITUTIONS****Ms Joyce Tee, Group Head of SME Banking at DBS**

“We believe that helping SMEs adopt more green and sustainable business models is key to realising a lower carbon economy. DBS has been actively partnering SMEs on this front as early as 2012, when we were the first bank to finance Sunseap’s entry into the solar renewable energy space. While awareness on green and sustainability imperatives is fast gaining traction, we have observed that many SMEs still consider these to be the remit of larger companies. Enterprise Singapore’s introduction of the EFS-Green scheme is timely and it will help convince more SMEs to embark on their green and sustainability journeys. The scheme also has the potential to further catalyse Singapore’s growth in emerging sectors such as clean energy & decarbonisation, circular economy, clean transportation and green infrastructure.”

**Ms Regina Lee, Head of Commercial Banking, HSBC Singapore**

“The firms of the future will be those with the foresight to mitigate and adapt now in order to thrive. Singapore businesses are in an enviable position; the Singapore Green Plan 2030 sets out a firm roadmap towards green and sustainable development. The EFS-Green scheme is a direct, measurable scheme which will channel capital towards eligible businesses that are working towards the shift to a lower carbon economy. We are proud to bring HSBC’s green and sustainable financing propositions to the pilot in order to encourage innovation and accelerate this transition.”

**Mr Linus Goh, Group Head of Global Commercial Banking, OCBC**

“Sustainability is fast becoming an important driver of growth for SMEs as global buyers lead the shift towards green supply chains across industries and countries. Over the past two years, we have seen strong interest from SMEs seeking to start and accelerate their green and sustainability journeys despite the disruptions from Covid-19. The launch of the EFS-Green scheme is timely and we believe will equip many more SMEs with green loans to build new capabilities, tap new markets and differentiate their products and services.”

**Mr Eric Tham, Group Head of Commercial Banking, UOB**

“As sustainability is a global imperative, UOB is delighted to partner with Enterprise Singapore to support enterprises, especially SMEs, to start new sustainability-based businesses and embark on green projects in Singapore and the region. The EFS-Green scheme covers the full spectrum of banking facilities, including term loans for projects, shorter-tenor green and sustainable trade finance and for green developmental capital. The scheme exemplifies public-private partnerships that broaden enterprises’ strategic horizons beyond Singapore and is aligned with our commitment to helping them grow responsibly.”